

J A S P E R D E S K



1/12/09

Hello to our Valued Customers,

We are off to a new start for 2009 and we are initiating this e-mail to our valued customers to keep them updated on things that are happening at **Jasper Desk**. If you think of us as that company that lines, fresh literature, new 10-day Quick-Ship time to familiarize yourself with our wonderful am hopeful you will use us for your furniture needs.



You will receive an e-mail update from us on a regular front of you, but it will also allow you to learn more you informed of everything that is happening here, so associate a name with a face, a picture is featured of this past spring for the Indiana Forestry and Woodland northern Indiana. I mention this because many people we do our best in many different ways both on an individual and company basis to help our environment.

basis. We hope this will not only keep the **Jasper Desk** name in about **Jasper Desk**. It is hard for our independent sales reps to keep we will use our timely e-mails to try to accomplish this. So you can me taking a break during a 70,000 tree planting event I participated in Owners Association. It was done on Salamonie State Forest in are interested in sustainability and our environment. At **Jasper Desk**,

In closing, I hope you will enjoy these communications to you and we look forward to serving you during 2009 and into the future. Best wishes for a successful 2009!

Philip Gramelspacher
President

Below please see a couple of bullet points from our Sales Manager, Plant Manger and Engineering Manager.

Larry Kuzemka-Sales Manager

- Happy New Year! Be on the lookout for our new **Jasper Desk** casegoods and seating price lists. There were actually some price decreases, as well as the addition of new contemporary products like Metallix and Communiqué.
- **Jasper Desk** has crafted the finest furniture since 1876 and now you will have the finest literature to present to your customers. Your Jasper Desk representative will be updating you in January with 3 new brochures to go along with those you already have and a new binder to put them in!
- We have added an excitingly new person in customer service to replace the soon to be retiring Jim Winkler. Steve Luegers joins our company with 14 years experience selling wood raw materials to the office furniture industry. Steve, along with Sheila Springston and Jim Seifert (part time) are available to help you in any manner necessary.

Matt Miller-Plant Manager

- We continue to increase our productivity, reduce raw material and work in process throughout the plant--enabling us to become even more competitive in the market place.
- One of the goals for this year is to reduce our standard lead times down to 3 weeks for standard product and 4-5 for specials.

Eric Gadlage-Engineering Manager

- It has been promised since Neocon that we will be on Giza, and the time will finally be here real soon. We should have 10 product lines added to Giza and CAP for the February DVD and it looks like we will be able to add the remaining lines in time for Neocon 2009.
- The information available on our web site has been increased over the last few months. We continually work to improve the content of our website. The download page has lots of good images, brochures and price book sections. As we create new brochures and price books they will be added to the web site for your convenience.

Please contact us if we can be of service at 1-800-365-7994

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